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6 IN THE UNITED STATES DISTRICT COURT
7 FOR THE DISTRICT OF ARIZONA

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9 Allstate Insurance Company, an Illinois corporation, as subrogee of Sandra Penak-
10 Jolly,)) No. CV-08-00124-PHX-ECV
11 Plaintiff/Counterdefendant,))
12 v.)) **SETTLEMENT CONFERENCE ORDER**
13))
14 United States of America; et al.,))
15 Defendant/Counterclaimant.))
16 _____

17 This case has been referred to United States Magistrate Judge Lawrence O.
18 Anderson for a Settlement Conference.

19 The purpose of the Settlement Conference is to facilitate settlement of this
20 case, if that is appropriate. It will be conducted in such a manner as not to prejudice any
21 party in the event a settlement is not reached. To that end, the offer and demand, if any,
22 communicated to the undersigned in confidence will be kept confidential and will not be
23 disclosed to any adverse party absent express consent to do so. Rule 408, Federal Rules of
24 Evidence, applies to all aspects of the Settlement Conference. All communications and
25 information exchanged in and during the settlement process, not otherwise discoverable,
26 will not be admissible in evidence for any purpose and shall not be used for any purpose
27 outside the Settlement Conference itself. At the conclusion of the Settlement Conference,
28 all documents submitted and exchanged by the parties shall be returned, destroyed, or

1 otherwise disposed of in the manner directed by the Settlement Judge upon the request of
 2 any party.

3 At the Settlement Conference and subject to modification by the Court
 4 depending on the uniqueness of each case, each party, through counsel or individually if
 5 unrepresented, may be asked to give a brief presentation outlining the factual and legal
 6 highlights of that party's case and respond to general and a specific questions by the
 7 Settlement Judge. Thereafter, separate and private caucuses will be held with each party,
 8 the party's representative and the Settlement Judge. Complete candor with the Court is
 9 not only expected but is required. *In the Matter of Fee*, 182 Ariz. 597, 898 P.2d 975
 10 (1995).

11 This Order mandating the physical appearance of the parties and insurers is
 12 intended to increase the efficiency and effectiveness of the Settlement Conference by
 13 reducing the time for communication of offers and expanding the ability to explore the
 14 varied options for settlement, to give the adverse parties the opportunity to hear the
 15 rationale and arguments regarding the likelihood of success of the claims/defenses
 16 directly from the lawyers who will be trying the case, to meet the litigants themselves and
 17 to hear first-hand the candid comments, if any, made by the Settlement Judge about the
 18 case or the judicial process.

19 Years of experience has taught the undersigned that the physical presence,
 20 rather than the availability by telephone, of those individuals with the authority to settle
 21 cases substantially increases the likelihood of settlement and leads to more meaningful
 22 negotiations.

23 Consequently, pursuant to the authority granted to the Court in, among
 24 others, 28 U.S.C. §473(b)(5) and Rule 16(b), FED.R.CIV.P., the parties and
 25 representatives of the parties with "full and complete authority"¹ to discuss settlement of

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 27 ¹ "Full and complete authority" within this Order means that the individual appearing
 28 for, or on behalf of, the Defendant(s) shall have the express authority and discretion to

1 the case **SHALL** physically appear at the aforesaid date and time unless expressly
2 excused by the undersigned by timely motion and order issued prior to the subject
3 settlement conference for good cause shown. *Schwartzman v. ACF Industries*, 167
4 F.R.D. 694 (D. New Mexico 1996) (Department of Justice's failure to participate in good
5 faith in mandatory pretrial settlement conferences warranted, *inter alia*, payment of all of
6 opposing parties' reasonable expenses incurred during prior pretrial settlement
7 conferences).

8 Since a Defendant herein is the United States of America and it has a
9 unique bureaucratic policy for obtaining authority to settle cases of significant value,
10 Defendant United States Postal Service shall have a representative from the Justice
11 Department available telephonically during the subject settlement conference if the
12 reasonable value of Plaintiff's claim(s) exceed(s) the local authority of the United States
13 Attorney for the District of Arizona. (*Id.*)

14 Accordingly,

15 Pursuant to Rule 16(b), Fed. R. Civ. P., and 28 U.S.C. §473 (b)(5),

16 **IT IS ORDERED:**

17 1. All parties and their counsel who are responsible for the case **SHALL**
18 physically appear before the undersigned Settlement Judge, Courtroom 302, Sandra Day
19 O'Connor U. S. Courthouse, 401 West Washington, Phoenix, Arizona on **Thursday**,
20 **August 28 at 2:00 p.m.** The Court has allocated 1½ hours for the Settlement Conference
21 or longer if meaningful progress is being made towards settlement.

22 If the Defendant is an insured party, a representative of that party's insurer
23 with full and complete authority to discuss and settle the case **SHALL** physically appear
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25 authorize the payment to, or accept the terms of, Plaintiff's last settlement demand. "Full and
26 complete authority" does not mean, however, that Defendant or representative is required to
27 pay such demand or any sum whatsoever. *Kothe v. Smith*, 771 F.2d 667, 669 (2nd Cir.1985)
28 (Rule 16 "was not designed as a means for clubbing the parties-or one of them-into an
involuntary compromise."); *In re Novak*, 932 F.2d at 1406 n. 18.

1 at the aforesaid date and time. An uninsured or self-insured corporate party **SHALL**
2 physically appear at aforesaid Settlement Conference through its authorized
3 representative with full and complete authority to discuss and settle the case. *Pitman v.*
4 *Brinker International, Inc.*, 216 F.R.D. 481 (D. Ariz. 2003), amended on review in part
5 in *Pitman v. Brinker International, Inc.*, 2003 WL 23353478, 1 (D. Ariz. 2003); *Gee Gee*
6 *Nick v. Morgan's Foods, Inc.*, 270 F.3d 590 (8th Cir. 2001) (District judge acted well
7 within his discretion by imposing a monetary fine payable to the Clerk of the District
8 Court as a sanction for failing to prepare requested memorandum and deciding to send a
9 corporate representative to ADR conference with limited authority.); *Lockhart v. Patel*,
10 *M.D.*, 115 F.R.D. 44 (E.D.Ky 1987) (In medical malpractice action, answer stricken for
11 failure of insurance representative with authority to settle to appear at settlement
12 conference.).

13 2. Experience teaches that settlement conferences are often unproductive
14 unless the parties have exchanged settlement demands and compromise offers before the
15 conference and have made a serious effort to settle the case on their own. Accordingly,
16 before arriving at the settlement conference, the parties shall negotiate and make good
17 faith efforts to settle the case without the involvement of the Court. The parties shall
18 exchange written correspondence regarding settlement. The Plaintiff's demand shall be
19 delivered to defense counsel and the insurer's representative, if any, not less than **30 days**
20 before the Settlement Conference. Defendant's response to the demand shall be delivered
21 to Plaintiffs' counsel not less than **14 days** before the Settlement Conference.

22 3. If a third person or entity asserts a substantial lien on any settlement
23 monies for medical and hospital expenses and/or lost wages paid, such as, a worker's
24 compensation carrier or a health insurance carrier, arrangements shall be made to notify
25 said person or entity of the Settlement Conference so that such person, entity or its
26 authorized representative may appear and participate in the Settlement Conference.
27 Plaintiff's counsel shall promptly provide a true and complete copy of this Order to such
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1 person, entity or its authorized representative. A.R.S. §23-1023(c); *Stout v. State*
2 *Compensation Fund*, 197 Ariz. 238, 3 P.3d 1158 (2000).

3 4. In the absence of a prior order by the undersigned to the contrary, copies
4 of all Settlement Conference Memoranda shall be exchanged between counsel, at least,
5 **five (5) business days before the Settlement Conference.** Counsel shall provide a copy
6 of all memoranda to their client(s) and explain the settlement conference procedures to
7 their clients before the Settlement Conference.

8 Each party shall provide the Court with the original of that party's
9 Settlement Conference Memoranda, **at least, five (5) business days before the**
10 **Settlement Conference.** The Settlement Conference Memoranda shall **NOT** be filed
11 with the Clerk. The original Settlement Conference Memoranda shall be delivered
12 directly to the chambers of U. S. Magistrate Lawrence O. Anderson or e-mailed to the
13 undersigned's ECF mailbox (anderson_chambers@azd.uscourts.gov).² Each
14 Memorandum shall address the following:

- 15 a. A brief statement of the facts of the case.
- 16 b. A brief statement of the claims and defenses, i.e., statutory or other
17 grounds upon which the claims are founded; a forthright evaluation of the parties'
18 likelihood of prevailing on the claims and defenses; the damages allegedly and reasonably
19 incurred by Plaintiff and, if appropriate, Counterclaimant and a discussion of the major
20 issues in dispute.
- 21 c. A summary of the proceedings to date including rulings on motions and
22 motions outstanding, if any.
- 23 d. The estimate of the cost and time to be expended for further discovery,
24 pretrial and trial.

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²This mailbox is not to be used as a general means of communication to the Court or
28 its staff.

1 e. A brief statement of the facts and issues upon which the parties agree
2 and disagree.

3 f. Whether there is/are any distinct or dominant issue(s) which, if resolved,
4 would likely aid in the disposition of the case.

5 g.. The relief sought.

6 h. Each party's position on settlement, including the amount that the
7 Plaintiff is currently willing to accept and Defendant(s) is/are willing to offer and the
8 history of past settlement discussions, offers and demands.

9 In the absence of any Order by the undersigned to the contrary, each party's
10 Settlement Conference Memoranda shall not exceed seventeen (17) pages exclusive of
11 attachments and shall otherwise comply with LRCiv 7.2, 7.2(a) and 7.1(b)(1), Rules of
12 Practice for the United States District Court for the District of Arizona, as amended on
13 December 1, 2006. No responsive memorandum shall be permitted.

14 5. If the Settlement Conference is held, the Court will assume that the
15 parties have agreed to separate meetings (caucuses) with the Settlement Judge. Judicial
16 and lawyer ethical rules prohibit *ex parte* caucuses without such agreement. By appearing
17 at this conference, the Court will deem that the parties have consented to this procedure
18 and waived any objection thereto unless a written Objection is filed not less than three (3)
19 business days before the Settlement Conference.

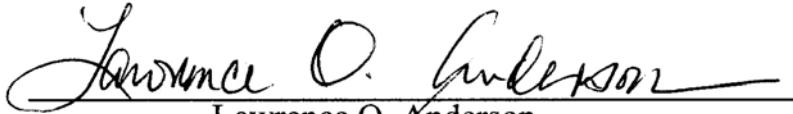
20 6. Absent good cause shown, if any party, counsel or insurer's
21 representative fails to promptly appear at the Settlement Conference, fails to comply with
22 the terms of this Order, including the failure to timely provide the settlement conference
23 memoranda, is substantially unprepared to meaningfully participate in the Settlement
24 Conference, or fails to participate in good faith in the Settlement Conference, the
25 settlement conference may be vacated and sanctions may be imposed pursuant to Rules
26 16(f) and 37(b)(2)(B) (C), and (D), Federal Rules of Civil Procedure which may include
27 the entry of default judgment, dismissal of the Complaint and/or an award of reasonable
28 attorney's fees and expenses and/or a finding of contempt. *G. Heileman Breining, Inc. v.*

1 *Joseph Oat Corporation*, 871 F.2d 648 (7th Cir. 1989); *Lockhart v. Patel*, M.D., *supra*;
2 *Gee Gee Nick v. Morgan's Foods, Inc.*, *supra*.

3 7. Counsel and any party, if unrepresented by counsel, shall notify the
4 Court in writing, at least, **ten (10) business days** before the Settlement Conference if one
5 or more of the attorneys or unrepresented parties believes that the Settlement Conference
6 would be a futile act resulting in a waste of time and money, inconsistent with Rule 1,
7 FED.R.CIV.P., because, for example, either side has adopted an unreasonable position
8 from which that party refuses to deviate. The Court will then consider whether the
9 Settlement Conference would be helpful and, if not, whether the Settlement Conference
10 should be canceled or other forms of the alternative dispute resolutions be considered. If
11 there is disagreement between or among the attorneys or unrepresented parties on this
12 issue or any other issue which warrants vacating the Settlement Conference, they are
13 instructed to arrange a telephonic conference with the Court and all counsel as soon as
14 reasonably practical. If no such conference is arranged, it will be presumed that all
15 counsel, their clients and any unrepresented party believe that there is a reasonable, good
16 faith opportunity for settlement, and that the involvement of a Settlement Judge is needed
17 to accomplish it.

18 8. **IT IS FURTHER ORDERED** that counsel shall keep the Court
19 apprized of the possibility of settlement and should settlement be reached, the parties
20 shall immediately file a Notice of Settlement with the clerk of the Court with a copy to
21 this Court's chambers.

22 DATED this 1st day of July, 2008.

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24 Lawrence O. Anderson
25 United States Magistrate Judge
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